

## You are invited to a BioGeelong Breakfast Event... “Government Funding Opportunities and Managing Volatile Times”

**Date:** Tuesday 21 April 2009

**Time:** Registration from 7.15am

**Venue:** Davidson Restaurant Gordon Institute of TAFE

### Event Chair:

**Cameron Brenton** - Coordinator Economic Development Unit, City of Greater Geelong.

### Breakfast Presenters:

#### Government Funding Opportunities

**Jane Ward** (Manager - Government Liaison, Deloitte)

Before joining Deloitte, Jane worked in the Victorian Government's Department of Innovation, Industry and Regional Development, including the Office of Manufacturing and Invest Victoria.

Jane now runs Deloitte's Government Liaison program, assisting clients to interact more strategically with government, and optimise their chances of receiving funding. This work also includes input to major policy and industry reviews, giving Jane a strong appreciation of the nature of the public policy development process and how successful government programs can assist industry.

#### Managing in Volatile Times

**Duncan Stevenson** (Client Manager - Growth Solutions Consulting)

A graduate at Deloitte New Zealand in 1996, Duncan started his career as an accountant working with small to medium enterprises. Drawing on his technical expertise Duncan developed financial models at varying levels of detail to assist his clients in growing their businesses. Duncan then utilised his skills in other areas of Deloitte including Corporate Finance and Corporate Recovery.

Having spent five years working in industry including more recently at Melbourne Water, and Telstra Corporation Limited, Duncan has returned to Deloitte as a consultant in the middle market. Duncan works closely with clients at all stages of their growth assisting them in achieving targets. In particular this includes operational reviews, and the development of strategic business plans.

### About BioGeelong

BioGeelong is an industry based organisation that has been formed to assist in growing the Geelong Region's biotech capability and maximise the opportunities being generated by Geelong's world-class biotech activities.

The BioGeelong Steering Group comprises representatives from the following organisations: Barwon Health, Business Biotics, ChemGenex Pharmaceuticals, Innovate Legal, CSIRO – Australian Animal Health Laboratory, CSIRO – Material Science & Engineering, Deakin University, Department of Primary Industry – Queensland, Gordon Institute of TAFE, Regional Development Victoria, Pathcare (St John of God Pathology), TAC, Verva Pharmaceuticals and The City of Greater Geelong.

For more information about BioGeelong or to register with BioGeelong visit [www.biogeelong.com.au](http://www.biogeelong.com.au)

This BioGeelong Breakfast is  
sponsored by



CITY OF GREATER  
**GEELONG**

#### Program:

Registration from: 7.15am  
Buffet breakfast: 7.30am-8.00am  
Presentation: 8.00am  
Event concludes: 9.00am sharp

#### Cost:

There is no charge for this event

#### Registration:

By COB Thursday 16 April 2009 to:  
Dr Georgina Parker  
BioGeelong Cluster Facilitator  
Economic Development  
City of Greater Geelong

**P:** (03) 5272 4167

**E:** [gparker@geelongcity.vic.gov.au](mailto:gpark@geelongcity.vic.gov.au)

#### Venue

Davidson Restaurant  
Gordon Institute of TAFE  
Cnr of Little Malop and Fenwick Sts  
Geelong

**Melways Ref (Ed 33):** Map 401 E3

